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# MANAGEMENT

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## Courses (MGT)

### UPPER DIVISION COURSES (Intended for Undergraduates)

#### **MGT 350. Management and Organizational Behavior (3) I**

Prerequisite: Approved upper division business major, business minor, or another major approved by the College of Business Administration. **Proof of completion of prerequisite required:** Change of major form or other evidence of acceptable major code.

Human behavior at individual, interpersonal, and group levels including effect of organization structure on behavior. Emphasis on managerial roles, historical evolution of management, ethics, and behavior in multicultural contexts.

#### **MGT 352. Human Resource Management (3)**

Prerequisite: Management 350. Recommended: Information and Decision Systems 301.

The employment relationship. Functions and techniques; role of government, unions, behavior, and environmental variables in human resource management.

#### **MGT 357. Multinational Business and Comparative Management (3)**

Prerequisite: Management 350.

Context of international business, environment, institutions, and business practices. Cultural awareness, sensitivity, interpersonal, and leadership skills needed in an international context.

#### **MGT 405. International Business Strategy and Integration (3) II**

Prerequisites: Management 350, Finance 323, Information and Decision Systems 301 or 302, Marketing 370. **Proof of completion of prerequisite required:** Copy of transcript.

Integration of business administration principles and concepts for strategy design, implementation, and control in domestic, international, and global markets. Establishment of top management policy emphasized through case studies, experiential exercises, and simulations.

#### **MGT 441. Agribusiness Management (3) (Offered only at IVC)**

Prerequisite: Management 350.

Functions of management to operations of agribusiness. Development of skills in forecasting and decision-making. Agribusiness firm-level decision-making using management concepts as applied to agribusiness.

### GRADUATE COURSES

#### **MGT 710. Seminar in World Business Environment (3)**

Prerequisite: Business Administration 651.

Nature, dimensions and motives of international business. Impact of environmental factors. Nature of multinational corporation, importance of national and multilateral controls and policies for international business management.

#### **MGT 723. Seminar in International Strategic Management (3)**

Prerequisite: Completion of MBA core or MS prerequisites.

Strategic decision making in managing international enterprises. General management problems in directing and controlling transnational companies, including entry, acquisitions and joint ventures. Cases and readings to acquaint students with worldwide business practices.

#### **MGT 790. Directed Readings in Management (3) Cr/NC**

Prerequisite: Advancement to candidacy.

Preparation for the comprehensive examination for those students in the MSBA program under Plan B.

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